

COMPANY PROFILE

GENERAL

Tempcontrol was founded in 1975 as a company mainly active in the field of temperature measurement and control. Originally a trading company, Tempcontrol started in 1980 producing electronic temperature sensors such as thermocouples and resistance thermometers.

Due to flexibility and expertise, a high reputation has been achieved in the fields of industry, research and development.

Close cooperation with the Dutch National Physical Laboratories (NMI) and a high level of expert knowledge have resulted in the membership of the Dutch Technical Committee of Temperature and Humidity.

PRODUCTS

Our temperature sensors, instruments and systems are installed in virtually every type of industry, such as: Food, Paper, Iron/Steel, Glass, Ceramic, Automobile, Chemical, Petrochemical, Aviation, Navy, Dairy, etc.

In order to be able to offer the customer a complete system, Tempcontrol has acquired exclusive agencies for sophisticated instruments such as:

Controllers, indicators, Calibrators, Precision Resistance Bridges, Transmitters, etc.

QUALITY

The quality of our temperature sensors is closely monitored during the manufacturing process and all instruments bought from external sources are 100% tested prior to despatch to our customers. All manufacturing, test and control procedures are specified and laid down in our quality handbook in accordance with ISO-9000.

DEVELOPMENT

Based upon experience for many years, Tempcontrol is able to develop and produce special temperature sensors.

Hundreds of customers rely on thousands of sensors especially developed for complex and demanding applications, such as high temperature, fast response time, high pressure, vibration and shock.

The sensors come in all shapes and dimensions, from ultra miniature to robust or very long multiple assemblies.

Tempcontrol successfully developed Platinum Temperature Reference Standards Thermometers suitable for calibration purposes up to 400°C and 600°C.

CALIBRATION FACILITIES

In order to ensure the highest quality of the temperature sensors, we produce ourselves and the instruments we sell, a fully equipped calibration laboratory is available at our premises.

Highly skilled personnel with long experience in temperature calibration are able to measure, adjust and calibrate both sensors and instruments to a high level of accuracy.

All precision equipment in use is calibrated regularly by the National Calibration Institute and therefore calibrations carried out are fully traceable.

MARKETING

Although our temperature sensors are almost "self selling", due to their quality, performance and prompt delivery, we have developed our marketing strategy based upon the following tools:

1. **Consultancy**
During our daily contacts with customers we aim to offer a solution to temperature measurement and control problems. Here our key words are: **Service - Speed and Specialism.**
2. **Visits**
Direct visits to the customers by sales engineers, who are supported by a product manager and our sales department.
3. **Exhibitions**
Tempcontrol is a member of the Dutch Instrumentation Society since 1977 and a participant of the leading exhibition "Het Instrument".
4. **Direct mail**
Several times a year, our information bulletin "INFOTEMP", is sent out to 7000 addresses. Response is very good on newly introduced products and technical papers.
5. **Advertising**
Advertisements are placed in a number of leading magazines throughout the year.

PERSONNEL

Tempcontrol employs about twenty people, working in our production department, sales department, administration and laboratory. By means of internal and external training courses a high level of performance is maintained.

FINANCIAL

The company is very sound and has a solid financial basis. It is not without significance that a bank credit has never been needed.

PROSPECTS

It is the company's strategy to further strengthen its position in the market. The latest innovations and developments in the field of temperature instrumentation are watched closely.

Wherever possible new products are added to the sales programme, if they meet the highest standards of quality and reliability.

With utmost confidence in the capabilities and dedication of its staff, the management of Tempcontrol looks forward to meeting the challenge of the years to come.